

2025

Company Profile

Securing your future
through tech

Prepared by: Sopinal Chong





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Executive Summary

Mission

To help digitalize traditional businesses operation

Vision

To be the top System Integrator for enterprise clients in Sabah by 2035

Our Offerings

We provide consultation and integration services for our customer.

Fields we are involve

Artificial Intelligence, Cyber Security, and Blockchain

Company Background

Hakobi Solutions was founded by Sopinal Chong in July 2024. We are a System Integrator based in Sabah, helping traditional businesses to digitalize their operation. Sectors we are currently serving are, construction, professional services, and retail.

Our Core Competency

We educate our clients the need of digitalization in businesses. We don't just sell and forget, but we educate then integrate.

Company Overview

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Hakobi Solutions

Hakobi Solutions is a value-added system integrator based in Sabah, founded in 2024. We help businesses transition into the digitalization era through our tailored solutions. Since our establishment, we have been actively promoting cyber awareness to businesses to boost their understanding on data privacy, security, and integrity. We're positioning ourself as a digitalization partner for SMEs.

On October 2025, we have transitioned into Hakobi Sdn Bhd, Reg No. 202501048746 (1650154-X)



Hakobi Solutions
By Hakobi Sdn Bhd 202501048746(1650154-X)

Organization Background

Sopinal Chong, a Gen Z CyberSec Engineer based in Sabah.
After completing his diploma studies at Asia Pacific University (APU), he started his career as a contract IT Officer at a MNC Logistics Firm in Penang. During his career, he manages over 200+ users across the Asia region. After the end of the contract, he returned back to Sabah and founded Hakobi Solutions. He is also an active member in many business associations located in Malaysia.

Academic Background

- 1. Diploma in ICT with specialism in Software Engineering**
- 2. Rochester Certified CyberSecurity Engineer**
- 3. APU Certified CyberSecurity Engineer**



Sopinal Chong

Founder | Managing Director

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Members of

- 1. SME Sabah**
- 2. Sabah Young Business and Industry Leaders (SYBIL)**
- 3. Sabah Computer Society**
- 4. PIKOM**
- 5. Koperasi Bumiputera ICT Teknousahawan Dan Teknokrat Malaysia Berhad (BITCOOP)**

Core Competencies

True local insight with technical background

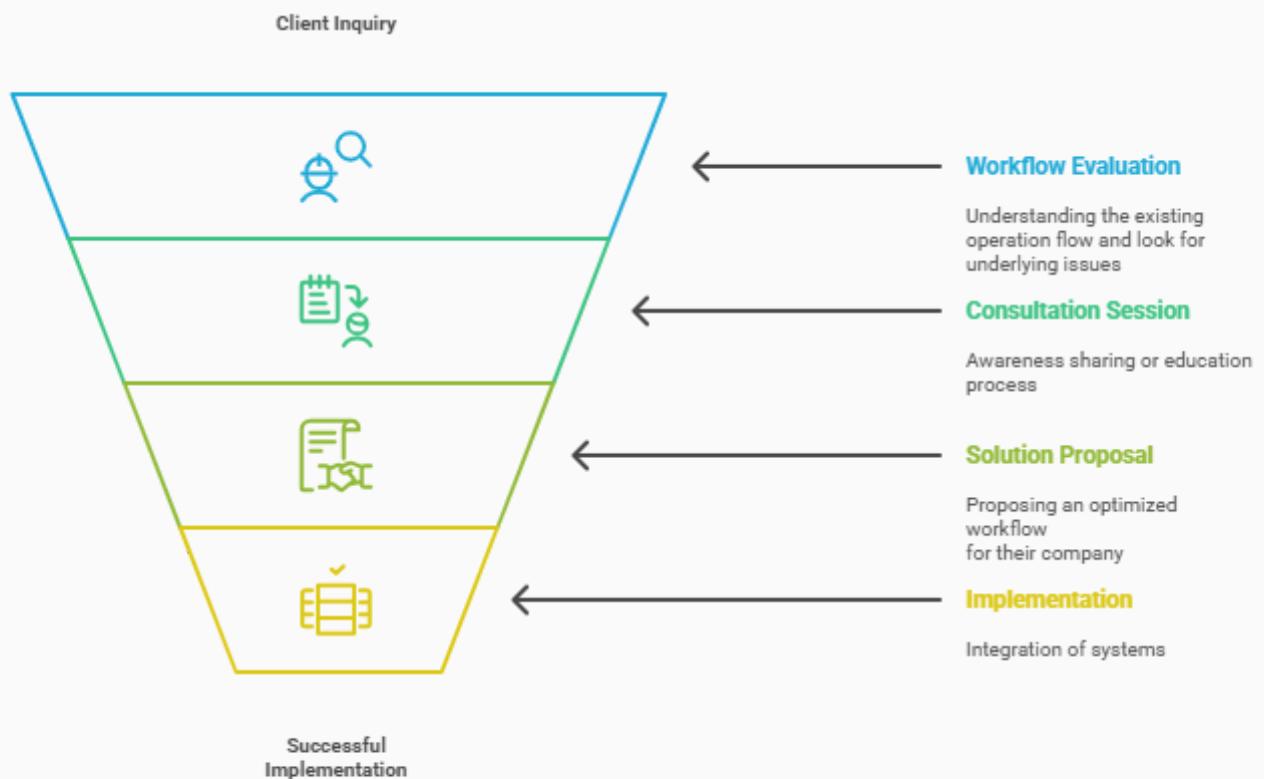
- Hakobi Solutions is deeply embedded in Sabah's business landscape, we understand the pain points of local SMEs for example, unreliable IT infrastructure, lack of IT literacy, lack of automation, and etc...

End-to-end managed IT Services

- Most of our competitors in the market only focuses on selling, but we focus on educating the criticalness of digitalization in businesses then proposing how these solutions can be implemented in your business to improve overall efficiency

How do we work?

Consultation Process Funnel

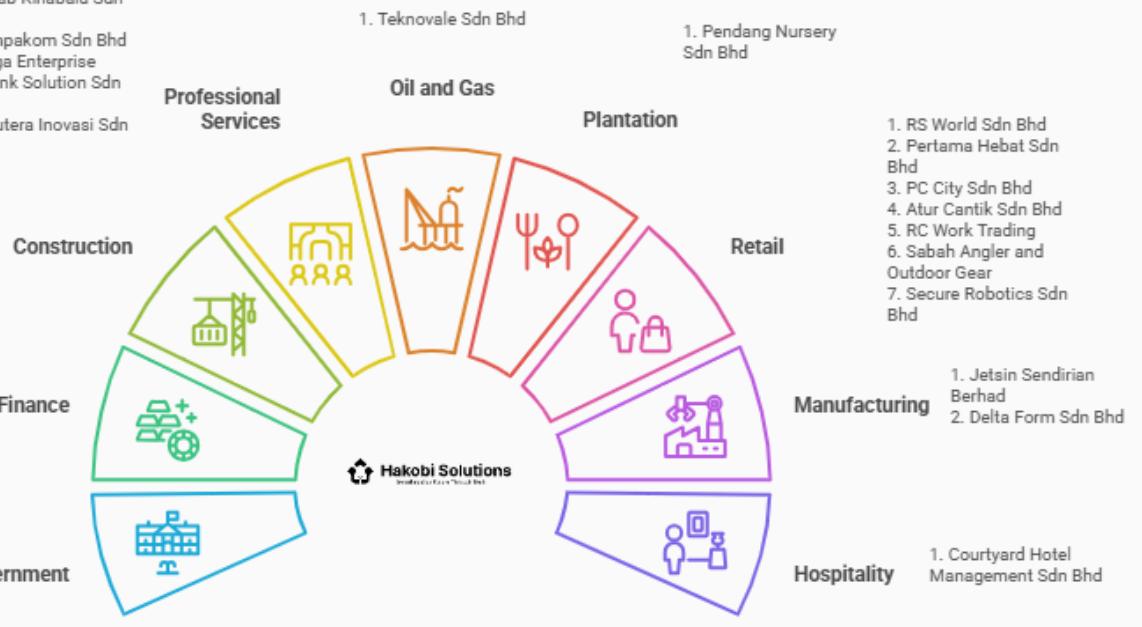


List of clients

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- 1. E'LUX Engineering System Sdn Bhd
 - 2. CS Phau & Co
 - 3. REMS Group
 - 4. CMA Group Sdn Bhd
 - 5. Mizab Kinabalu Sdn Bhd
 - 6. Jumpakom Sdn Bhd
 - 7. Floga Enterprise
 - 8. Golink Solution Sdn Bhd
 - 9. Jurutera Inovasi Sdn Bhd
-
- 1. KK Craftstone Sdn Bhd
 - 2. Creative Stone
 - 3. TongSEng Enterprise
 - 4. KPMW Sdn Bhd
 - 5. SkyeVista Development Sdn Bhd
 - 6. Zihaman Trading
 - 7. AG's Transport
 - 8. Teds Enterprise
-
- 1. BSN
 - 2. Aham Capital Asset Management
-
- 1. Akademi Binaan Malaysia
 - 2. KPDN Sabah
 - 3. Inner Peace

Client Industry Diversity



Our Partners

Networking



Servers



CyberSec



Infrastructure



Connectivity



ELV



PABX



Our Partners

Software



Cloud





**Contact us
for further
inquiries**



Hakobi Solutions

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